

Vaisala Group financial statements for 2007

	Q4 2007 (MEUR)	Q4 2006 (MEUR)	Change %	2007 (MEUR)	2006 (MEUR)	Change %
Net sales	71.9	75.9	-5.4	224.1	220.8	1.5
Operating profit	15.7	19.5	-20.9	35.3	38.6	-8.4
Profit before taxes	16.0	19.4	-17.2	37.0	38.2	-3.0
Net profit for the year	11.0	13.3	-17.4	25.8	26.6	-2.9
Orders received	53.7	65.1	-17.5	228.5	243.6	-6.2
Order book				82.3	77.6	
Earnings per share	0.60	0.73	-17.4	1.42	1.46	-3,1
Return on equity (%)				14.9	16.4	

Comments on the fourth quarter

Vaisala's net sales in the fourth quarter of 2007 were slightly below those of the comparison period in 2006 due to a number of deliveries being postponed to 2008. Profit was negatively affected by expenses relating to growth generation and efficiency improvement projects and the weakened U.S. dollar.

Outlook

Instability in the world economy and currency exchange rate changes are expected to continue to affect the result. Due to the structure of Vaisala's customer base, the company's market situation is expected to remain unchanged in 2008. The net sales and operating profit for 2008 are expected to remain at the same level or be slightly higher than in the preceding year. Large seasonal variations are typical of Vaisala's business, on account of which the first quarter will probably be weaker than subsequent ones, as in previous years. The market situation is expected to remain favorable, especially in Asia-Pacific.

Vaisala aims to be the global market leader in its selected business areas in the future, too. Therefore, inputs in the development of products and competitiveness will continue to be substantial in 2008.

President and CEO Kjell Forsén on Vaisala's result:

"Vaisala's net sales in 2007 fell slightly below the expectations stated in the beginning of the year, due to a number of deliveries being postponed to 2008. Deterioration in the exchange rates also had a negative impact on the growth of net sales. Had the currency exchange rates remained at the previous year's level,

the net sales would have increased by 5.8 percent instead of the recorded 1.5 percent. The profit was also affected by ongoing development projects supporting the corporate strategy and the weakening in exchange rates.

Our net sales increased particularly in Asia-Pacific, whereas sales in the USA were burdened by the weakening of the U.S. dollar. Net sales developed favorably in the Vaisala Instruments and Vaisala Solutions divisions, while the net sales and profit of Vaisala Measurement Systems were lower than expected.

A particularly positive achievement in 2007 was the launch of our weather radar and the signing of the first agreements on weather radar deliveries. We were able to work more efficiently, thanks to the outsourcing of radiosonde assembly in 2006, improvements in the efficiency of our procurements and utilization of common product platforms. Concentrating all of Vaisala's procurements, production and logistics into a single unit, Operations, will further boost our efficiency and generate economies of scale.

Many Group-wide changes were carried out in 2007. We defined a new strategy for Vaisala; one that focuses on the customer and targets growth. We seek growth both organically and through selective company acquisitions. We will develop especially the service and solutions business and transform the instrument business model from a product-based concept into a customer segment-based concept."

Market situation, net sales and order book

The Vaisala Group's net sales in 2007 developed most favorably in Asia-Pacific, increasing by 15.2 percent on the previous year to EUR 60.2 million (52.2). Net sales in Europe increased by 6.2 percent to EUR 80.7 million (76.0), while in Africa, South and Central America they fell by 26.1 percent to EUR 10.0 million (13.6). Exchange rates affected especially the North American net sales, which decreased by 7.4 percent and, after translation into euros, totaled EUR 73.2 million (79.0). Without the effect of exchange rates, North American net sales would have grown 1.3 percent.

The goal-oriented development work and maintenance of competitiveness has helped the company to retain its strong market shares.

The value of orders received fell by 6.2 percent from the comparison year and totaled EUR 228.5 million (EUR 243.6 million in 2006, EUR 196.5 million in 2005). The end-of-year order book stood at EUR 82.3 million (77.6), of which some EUR 18 million can be recognized as sales in 2009 or later.

The Vaisala Group's net sales increased by 1.5 percent on the comparison year and totaled EUR 224.1 million (EUR 220.8 million in 2006, EUR 197.9 million in 2005). Net sales of the Vaisala Instruments division were up by 7.2 percent and those of the Vaisala Solutions division by 12.5 percent, whereas net sales of the Vaisala Measurement Systems division fell by 11.6 percent. The deterioration of exchange rates had a negative impact on the growth of net sales. If the most significant currencies with respect to Vaisala had remained at the previous year's level, Vaisala's consolidated net sales would have been up by 5.8 percent. Operations outside Finland accounted for 96 percent (97%) of net sales.

Performance and balance sheet

Operating profit for the financial year was EUR 35.3 million (38.6), or 15.8 percent of net sales. The structure of financial reporting has been revised by no longer reporting the result of currency hedging activities from the beginning of 2007 under 'Other operating income and expenses', but under 'Financial income and expenses'. 'Exchange rate gains and losses' are also reported under the same heading. The

figures for the comparison year and the entire 2006 financial year have been adjusted to correspond with the current reporting structure.

Profit before taxes decreased from the comparison year by 3.0 percent to EUR 37.0 million (38.2), or 16.5 percent of net sales. Net profit for the financial year was EUR 25.8 million (26.6), down by 2.9 percent from the previous year.

The Vaisala Group's solvency ratio and liquidity remained strong. On December 31, 2007, the balance sheet total was EUR 225.6 million (EUR 219.2 million in 2006, EUR 196.9 in 2005). The Group's solvency ratio at the end of the financial year was 83 percent (81% in 2006, 81% in 2005).

Vaisala's consolidated liquid assets totaled EUR 99.2 million (EUR 87.3 million in 2006, EUR 81.4 million in 2005).

Research and development

Investment in research and development in the financial year totaled EUR 23.5 million (EUR 20.6 million in 2006, EUR 19.8 million in 2005), representing 10.5 percent of the Group's net sales. 21 percent (19/2006, 19/2005) of the Group's personnel worked in research and development. One result of the R&D activity is the weather radar, launched in autumn 2007. In addition, the company launched the upgraded AviMet aviation weather management system in February 2007. Development of common platforms for Vaisala's products was continued as well.

Capital expenditure

Gross capital expenditure totaled EUR 7.3 million (EUR 20.4 million in 2006, EUR 8.0 million in 2005).

Construction of a new enterprise resource planning (ERP) system for the entire organization commenced at the beginning of 2007. Once completed, the ERP system will replace a number of existing systems and will support Vaisala's growth strategy and business processes. The new system is intended to be introduced during the first half of 2009.

Vaisala Measurement Systems

Vaisala Measurement Systems' net sales to customers outside the Group fell below the expected level and decreased by 11.6 percent on the comparison year to EUR 82.5 million (93.2). Had the currency exchange rates remained at the previous year's level, the net sales would have been down by 7.4 percent. Operating profit dropped to EUR 12.7 million (19.8).

The total value of orders received decreased by 13.5 percent and was EUR 84.1 million (EUR 97.2 million in 2006, EUR 79.1 in 2005).

The drop in net sales was due to the decrease in sales of sounding equipment, wind profilers and weather radar signal processors. In the field, it is typical that the volume of sales changes notably from year to year. Thanks to the efficiency improvements in radiosonde production in 2006, cost savings of over EUR 2 million were achieved.

Vaisala received its first orders for weather radars during the year. The orders comprise five dual polarization radars featuring Sigmet's signal processors and application programs. The total value of these

orders, when completed in full, will be about EUR 4 million. If the deliveries take place as planned, the projects will be recognized as revenue during the first two quarters of 2008.

Vaisala entered into an agreement with the Meteorological Service Canada on upgrading the country's synoptic upper-air observation network. The estimated total value of the 10-year agreement is USD 27 million, and deliveries commenced in October 2007.

Vaisala outsourced some of the Measurement Systems' production and reorganized its North American research and product development operations. The financial effects of this outsourcing are estimated to improve the division's annual profit by some EUR 2 million beginning from the 2008 financial year. As part of these measures, Vaisala had to let 14 persons go in the USA. Due to this measure, an expense of EUR 0.3 million has been recognized in the 2007 financial statements.

Vaisala Instruments

The business of the Vaisala Instruments division exceeded expectations in 2007. The division's net sales to customers outside the Group increased by 9.5 percent on the comparison year to EUR 70.3 million (64.3). Had the currency exchange rates remained at the previous year's level, the increase in net sales would have been 15.3 percent.

Total net sales increased by 7.2 percent and were EUR 80.8 million (75.3).

The operating profit increased to EUR 19.9 million (19.5). Despite the weakening of the U.S. dollar and the Japanese yen, the operating profit remained at an excellent level.

The value of orders from external customers increased to some extent from the comparison year and was EUR 70.4 million (EUR 68.2 million in 2006, EUR 60.2 million in 2005).

The competitive situation has remained tight in all product market areas for industrial measurement devices.

Vaisala Solutions

Vaisala Solutions' net sales to customers outside the Group increased by 12.6 percent on the comparison year and totaled EUR 71.3 million (63.3). Due to expenses arising from development projects, the division's operating profit remained at the level of the previous year and was EUR 5.3 million (5.4). Had the currency exchange rates remained at the previous year's level, the net sales would have been up by 15.6 percent.

The total value of orders received decreased by 5.2 percent and was EUR 74.0 million (EUR 78.1 million in 2006, EUR 57.2 in 2005).

Demand for the comprehensive solutions offered by Vaisala Solutions remained at a good level throughout the year. As a result, net sales and the order book increased over the previous year, and the profit and profitability targets were reached.

Vaisala signed an agreement with a customer on deliveries of fixed-installation automatic weather stations for aviation weather observations. The agreement covers weather station deliveries and support services and includes an extension option until the end of 2012. The estimated value of the agreement exceeds USD 10 million.

Personnel

The average number of employees in the Vaisala Group during the financial year was 1,113 (1,069 in 2006, 1,062 in 2005). Some 39 percent of the personnel was based outside Finland (40% in 2006, 38% in 2005). About 21 percent of the personnel worked in research and development (19% in 2006, 19% in 2005).

Salaries paid by the company are based on local collective and individual agreements, personal performance and the demand level of each job. The base salaries are supplemented by results-based bonus systems, which cover all Vaisala personnel. The total sum of salaries paid in 2007 was EUR 57.2 million (57.3 million in 2006, 51.9 million in 2005).

Changes in Vaisala Corporation's management

The following appointments were made in Vaisala's management:

Matti Ervasti, born in 1955, M.Sc. (Chem.), was appointed Sales and Marketing Director as from May 15, 2007; Ari Meskanen, born in 1963, M.Sc. (Eng.), eMBA, was appointed Chief Technology Officer as from May 1, 2007; Scott Sternberg, born in 1964, M.Sc. (Phys.), was appointed Director of Vaisala Services as from June 1, 2007; Antti Ritvos, born in 1953, M.Sc. (Eng, Tech Physics), BA (Physics and Astronomy) was appointed Director of Vaisala Solutions as from November 15, 2007; Lauri Rintanen, born in 1955, M.Sc. (Eng.) was appointed Director of Operations as from November 1, 2007; Tapio Engström, born in 1963, M.Sc. (Accounting), was appointed Director of Business Development as from November 1, 2007; and Helena Marjaranta, born in 1963, M.A. (English philology, Communication and Organizational Psychology) was appointed Communications Director as from December 1, 2007.

All the above-mentioned persons are members of Vaisala's Corporate Management Group.

Risk management

Organization of risk management

Vaisala has a risk management policy that has been approved by the Board of Directors and that covers strategic, operating and financial risks relating to the company. Vaisala's Corporate Management Group regularly assesses risk management policies, and the scope, adequacy and focus areas of related practices. The policy aims at ensuring the safety of personnel and the company's operations and products and the continuity of operations. The policy also covers intellectual capital, corporate image and brand protection. An appropriate and up-to-date risk concept is integrated in decision-making.

Near-term risks and uncertainties

Vaisala regularly assesses risks and uncertainties relating to its business. To increase the transparency of its activities, Vaisala has further developed its reporting relating to risks. The effort is to describe risks and uncertainties in more detail.

The usual risks related to international business affect Vaisala's operating environment. The most significant of these are risks relating to changes in the global economy and hence in purchasing activities, currency exchange rates (with particular respect to the U.S. dollar), supply network management and production activities. Vaisala uses subcontractors. Significant changes in subcontractor relations, activities

or operating environment may have an impact on Vaisala's business. Vaisala monitors these risks and prepares for them in accordance with the company's risk management policy.

Group-level insurance programs and risk-management methods have been established to deal with manageable operating risks. The insurance programs cover risks relating to property damage, business interruption, different liabilities, transport and business travel.

The company is currently introducing some major organizational changes in support of its new strategy. Substantial efforts are also being carried out regarding the sales organization, research and development, and new enterprise resource planning system development. These efforts may constitute a short-term risk regarding Vaisala's net sales and result.

The net sales and operating profit estimates are based on the assumption that the order intake will remain at the current level and deliveries will be completed as planned.

Vaisala's share

As at the end of 2007, the company's Board of Directors had no valid authorizations for increasing the share capital or issuing convertible bonds or bonds with warrants.

On December 31, 2006, the average price of Vaisala's A share in the OMX Nordic Exchange Helsinki was EUR 33.07, and on December 31, 2007 the share price was EUR 35.60. The highest quotation during the financial year was EUR 41.99 and the lowest EUR 29.43.

A total of 5,595,292 Vaisala shares were traded in the stock exchange during the financial year.

Vaisala's main shareholders are listed on the company's website and in the Notes to the Financial Statements.

Treasury shares and parent company shares

At year's end, the company held a total of 9,150 Vaisala A shares, which represented 0.05 percent of the share capital and 0.01 percent of the votes. The consideration paid for these shares was EUR 251,898.31.

Board of Directors

Members of the Board

In accordance with Vaisala Corporation's Articles of Association, the company's Board of Directors comprises at least three (3) and at most six (6) members. According to current practice, the Board comprises six members. All Board members are appointed by a General Meeting of Shareholders. The Board elects a Chairman and a Vice Chairman from among its members.

Term of office of members of the Board

In deviation from recommendation no. 12 of the Corporate Governance Recommendation for Listed Companies, the term of office of members of the Board is not one year. Instead, the term of office is 3 years, as stipulated in the Articles of Association. The term of office begins after the General Meeting of Shareholders at which the member is elected, and ends at the close of the third Annual General Meeting that follows the member's election.

President and CEO

Vaisala's President and CEO is appointed by the Board. The President and CEO manages the company in accordance with the instructions and orders given by the Board, and informs the Board of the development of the company's business and financial situation. The President and CEO is also responsible for arranging the company's management.

Events relating to the permanent group of insiders

No loans were granted to any of the persons belonging to the permanent group of insiders, and no contingent liabilities were made on their behalf.

Proposals to the Annual General Meeting

The Board of Directors' proposal for the distribution of profit

According to the financial statements as per December 31, 2007, the parent company's distributable funds amount to EUR 130,992,510.76, of which the profit for the financial year is EUR 22,683,835.80.

The Board proposes to the Annual General Meeting that the distributable funds be used as follows:

- A dividend of EUR 0.85 per share be paid, totaling EUR 15,477,831.90
- To be retained in shareholders' equity EUR 115,514,678.86

Total EUR 130,992,510.76

No material changes have occurred in the company's financial situation since the end of the financial year. The company's liquidity remains good and, in the view of the Board, is not threatened by the proposed profit distribution.

The record date for dividend payment has been set at April 1, 2008, and it is proposed that the dividend be paid on April 8, 2008.

The terms of office of Board members Mikko Niinivaara and Raimo Voipio will end at the Annual General Meeting. Shareholders representing more than 10 percent of all the votes in the company have announced their intention to propose to Vaisala's Annual General Meeting, to be held on March 27, 2008, that the number of Board members will be six. The Board proposes that Mikko Niinivaara and Raimo Voipio be re-elected.

The Board proposes that PricewaterhouseCoopers Oy, Authorized Public Accountants, and Hannu Pellinen, APA, be re-elected as Vaisala's auditor.

The proposed persons and auditor have given their consent to their re-election.

Events after the financial year

Vaisala has entered into an agreement with a long-standing customer on the delivery of upper air observation products. The agreement is substantial in scope. The order has a value of EUR 8.3 million and comprises radiosondes and supplies. The deliveries will take place during 2008.

Vantaa, Finland, February 13, 2008

Vaisala Corporation
Board of Directors

Key figures

	1-12 2007	1-12 2006	10-12 2007	10-12 2006
Return on equity (%)	14.9 %	16.4 %		
Number of outstanding shares (1,000)	18,209	18,209	18,209	18,209
Number of shares (1,000), weighted average	18,209	18,168	18,209	18,209
Number of shares (1,000), issue-adjusted	18,209	18,174	18,209	18,209
Earnings/share (EUR)	1.42	1.46	0.60	0.73
Earnings/share (EUR), adjusted for dilution effect	1.42	1.46	0.60	0.73
Cash flow from operating activities/share (EUR)	1.98	1.96		
Equity/share (EUR)	9.68	9.32	9.68	9.32
Solvency ratio	83%	81%	83%	81%
Gross capital expenditure (EUR million)	7.3	20.4	2.2	1.8
Depreciation (EUR million)	8.2	10.8	2.1	2.2
Average personnel	1,113	1,069	1,107	1,069
Order book (EUR million)	82.3	77.6	82.3	77.6
Exposure from derivative contracts*)	14.3	11.9	14.3	11.9

CONSOLIDATED INCOME STATEMENT (IFRS, EUR million)

	1-12 2007	1-12 2006	Change %	10-12 2007	10-12 2006	Change %
Net sales	224.1	220.8	1.5	71.9	75.9	-5.4
Cost of production and procurement	-99.6	-100.1	-0.5	-32.6	-31.7	3.1
Gross profit	124.5	120.8	3.1	39.2	44.3	-11.5
Other operating income	0.0	0.1	-99.2	0.0	0.4	-100.0
Cost of sales and marketing	-46.2	-42.1	9.9	-12.7	-12.2	4.8
R&D costs	-23.5	-20.6	13.7	-6.6	-5.9	12.0
Other administrative costs	-19.5	-19.6	-0.6	-4.1	-6.8	-38.6
Other operating costs	0.0	0.0		0.0	0.0	-233.3
Operating profit	35.3	38.6	-8.4	15.7	19.8	-20.9
Financial income and expenses	1.6	-0.5	-459.5	0.4	-0.5	-172.3
Share of results of associated companies	0.0	0.0	20.0	0.0	0.0	-92.0

Profit before taxes	37.0	38.2	-3.0	16.0	19.4	-17.2
Income taxes	-11.2	-11.6	-3.3	-5.0	-6.1	-16.8
Profit after taxes	25.8	26.6	-2.9	11.0	13.3	-17.4
Attributable to equity holders of the parent	25.8	26.6	-2.9	11.0	13.3	-17.4

Taxes corresponding to the profit for the financial year have been accounted for as taxes.

Earnings per share for profit attributable to the equity holders of the parent:

Basic earnings per share (EUR)	1.42	1.46	-2.9	0.60	0.73	-17.4
Diluted earnings per share (EUR)	1.42	1.46	-2.9	0.60	0.73	-17.4

CONSOLIDATED BALANCE SHEET (EUR million)

	31.12.2007	31.12.2006	Change %
ASSETS			
Non-current assets			
Intangible assets	17.8	21.0	-15.1
Tangible assets	33.1	33.5	-1.0
Investments in associates	0.5	0.4	7.4
Other financial assets	0.0	0.2	-84.7
Long-term receivables	0.1	0.1	25.0
Deferred tax assets	4.7	5.2	-9.5
Current assets			
Inventories	16.1	17.6	-8.3
Trade and other receivables	53.4	53.9	-1.0
Accrued income tax receivables	0.5	0.0	2570.0
Financial assets recognized at fair value through profit or loss	42.6	41.2	3.3
Cash and cash equivalents	56.6	46.1	22.9
TOTAL ASSETS	225.6	219.2	2.9
SHAREHOLDERS' EQUITY AND LIABILITIES			
Equity attributable to equity holders of the parent			
Share capital	7.7	7.7	0.0
Share issue	0.0	0.0	
Share premium reserve	16.6	16.6	0.0
Other funds/Legal reserve	0.1	0.1	28.4
Translation differences	-5.4	-1.6	137.1
Profit from previous years	131.8	120.7	7.9
Own shares	-0.3	-0.3	0.0
Profit for the financial year	25.8	26.6	-2.9

Total equity	176.3	169.8	3.9
Liabilities			
Retirement benefit obligations	0.3	0.3	-8.0
Interest-bearing liabilities	0.2	0.3	-29.3
Provisions	0.2	0.0	585.7
Deferred tax liabilities	0.4	0.4	5.8
Current liabilities			
Current portion of long-term borrowings	0.1	0.3	-80.4
Current interest-bearing liabilities	0.7	0.3	145.1
Advances received	12.0	9.6	24.6
Accrued income tax payables	2.5	2.6	-4.1
Trade and other payables	32.9	35.6	-7.6
TOTAL LIABILITIES	225.6	219.2	2.9

Statement of changes in shareholders' equity, December 31, 2007

	Share capital	Share issue	Share premium reserve	Reserve Fund	Own Shares	Translation differences	Retained earnings	Total equity
Shareholders' equity on January 1, 2007	7.7	0.0	16.6	0.1	-0.3	-1.6	147.3	169.8
Translation differences				0.0		-3.8		-3.8
Transfer between reserved funds and retained earnings				0.0			0.0	0.0
Net profit for the year							25.8	25.8
Dividend paid							-15.5	-15.5
Stock options exercised								0.0
Purchase of own shares								0.0
Conveyance of own shares								0.0
Shareholders' equity on December 31, 2007	7.7	0.0	16.6	0.1	-0.3	-5.4	157.6	176.3

	Share capital	Share issue	Share premium reserve	Reserve fund	Own Shares	Translation differences	Retained earnings	Total equity
Shareholders' equity on January 1,2006	7.4	5.4	5.3	0.1	0.0	1.9	134.1	154.3
Translation differences				0.0		-3.5		-3.5
Net profit for the year							26.6	26.6
Dividend paid							-13.4	-13.4
Stock options exercised	0.2	-5.4	11.3					6.1
Purchase of own shares					-1.0			-1.0
Conveyance of own shares					0.7			0.7
Shareholders' equity on December 31,2006	7.7	0.0	16.6	0.1	-0.3	-1.6	147.3	169.8

Consolidated cash flow statement
(EUR million)

	1-12 2007	1-12 2006	Change %
Cash flows from operating activities			
Cash receipts from customers	228.2	220.3	3.6
Other income from business operations	0.0	0.0	-206.8
Cash paid to suppliers and employees	-184.0	-173.7	5.9
Interest received	3.4	2.2	52.0
Interest paid	-0.4	-0.1	243.4
Other financial items, net	-0.4	-3.3	-88.2
Dividend received from business operations	0.0	0.0	0.0
Direct tax paid	-10.8	-9.7	10.9
Cash flow from business operations (A)	36.0	35.7	0.9
Cash flow from investing activities			
Investments in tangible and intangible assets	-7.4	-7.2	3.1
Acquisition of subsidiary, net of cash acquired	0.0	-15.7	-100.0
Proceeds from sale of tangible and intangible assets	0.0	0.1	-97.9
Loans granted	0.0	0.0	
Repayments on loan receivables	0.0	0.0	25.0
Other investments	0.0	-0.1	-169.1

Cash flow from investing activities (B)	-7.4	-22.9	-67.8
Cash flow from financing activities			
Equity issue	0.0	6.1	-100.0
Repayment of short-term loans	0.0	0.0	
Withdrawal of long-term loans	0.0	0.0	
Repayment of long-term loans	-0.2	-0.5	-48.0
Dividends paid and other distribution of profit	-15.5	-13.4	15.2
Cash flow from financing activities (C)	-15.7	-7.8	101.2
Change in liquid funds (A + B + C) increase (+) / decrease (-)	12.9	5.0	158.2
Liquid funds at beginning of period	87.3	81.4	7.3
Foreign exchange effect on cash	-1.0	0.9	-214.3
Net increase in cash and cash equivalents	12.9	5.0	158.2
Liquid funds at end of period	99.2	87.3	13.7

Segment information

Business segments

	Vaisala Measure ment Systems	Vaisala Instru- ments	Vaisala Solut- ions	Other operat ions	Elimi- nations	Group
1-12/2007 EUR million						
Net sales to external customers	82.5	70.3	71.3	0.0	0.0	224.1
Intragroup sales	0.0	10.4	0.4	0.0	-10.9	0.0
Net sales	82.5	80.8	71.7	0.0	-10.9	224.1
Operating profit	12.7	19.9	5.3	-2.6	0.0	35.3
Depreciation	2.6	1.8	0.5	3.3	0.0	8.2
Restructuring costs	0.0	0.0	0.0	0.0	0.0	0.0

Segment information

Business segments

	Vaisala Measure- ment Systems	Vaisala Instru- ments	Vaisala Solut- ions	Other operat- ions	Elimi- nations	Group
1-12/2006 EUR million						
Net sales to external customers	93.2	64.3	63.3	0.0	0.0	220.8
Intragroup sales	0.0	11.1	0.4	0.0	-11.5	0.0
Net sales	93.2	75.3	63.7	0.0	-11.5	220.8

Operating profit	19.8	19.5	5.4	-6.1	0.0	38.6
Depreciation	4.8	1.9	0.7	3.4	0.0	10.8

Segment information
Business segments

	Vaisala Measure ment Systems	Vaisala Instru- ments	Vaisala Solut- ions	Other operat- ions	Elimi- nations	Group
10-12/2007 EUR million						
Net sales to external customers	23.5	18.7	29.7	0.0	0.0	71.8
Intragroup sales	0.0	4.0	0.1	0.0	-4.1	0.0
Net sales	23.5	22.7	29.8	0.0	-4.1	71.8
Operating profit	3.2	5.0	6.4	1.1	0.0	15.7
Depreciation	0.6	0.5	0.1	0.9	0.0	2.1
Restructuring costs	0.0	0.0	0.0	0.0	0.0	0.0

Segment information
Business segments

	Vaisala Measure ment Systems	Vaisala Instru- ments	Vaisala Solut- ions	Other operat- ions	Elimi- nations	Group
10-12/2006 EUR million						
Net sales to external customers	33.8	17.1	25.1	0.0	0.0	75.9
Intragroup sales	0.0	4.0	0.1	0.0	-4.1	0.0
Net sales	33.8	21.1	25.2	0.0	-4.1	75.9
Operating profit	11.3	5.0	6.0	-2.8	0.0	19.5
Depreciation	0.7	0.5	0.2	0.9	0.0	2.2
Restructuring costs	0.0	0.0	0.0	0.0	0.0	0.0

CALCULATION OF FINANCIAL RATIOS

Solvency ratio(%)	=	Shareholders' equity plus minority interest ----- Balance sheet total less advance payments	x 100
Earnings/share (EPS)	=	Profit before taxes less taxes, +/- minority interest ----- Average number of outstanding shares, issue-adjusted	
Cash flow from business operations/share	=	Cash flows from business operations ----- Number of outstanding shares at balance sheet date	
Equity/share	=	Shareholders' equity ----- Number of outstanding shares at balance sheet date, issue-adjusted	
Dividend/share	=	Dividend ----- Number of outstanding shares at balance sheet date, issue-adjusted	

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